

REPORT TO: Dundee Contract Services Committee – 8th November 2004

REPORT ON: Supply of New Vehicles 2004/2005

REPORT BY: Director of Dundee Contract Services

REPORT NO.: 687-2004

1. PURPOSE OF REPORT

1.1 To inform the Committee of fixed prices submitted by vehicle suppliers for new vehicles required by Dundee Contract Services for the financial year 2004/2005.

2. RECOMMENDATIONS

2.1 It is recommended that the lowest or most advantageous offer as assessed under "Best Value" criteria is accepted for each category of new vehicle required.

2.2 The successful supplier in each case is listed below. See Appendix 1 for price comparisons and assessment summaries.

Item	No.	Description	Supplier	Cost
A	4	Small Van	A. Clark (Fiat), Perth	£ 26,995
C	3	1000kg Van	AM Phillips, Muirymfaulds	£ 29,910
C (1)	1	Window Fixers Van	AM Phillips, Muirymfaulds	£ 10,145
D	2	Glaziers Van	AM Phillips, Muirymfaulds	£ 21,870
E	1	3.5T Pick-up	AM Phillips, Muirymfaulds	£ 13,785
F	1	3.5T Tipper	AM Phillips, Muirymfaulds	£ 14,325
G	1	3.5T Crewcab Pick-up	Bramall Laidlaw, Dundee	£ 14,994
H	5	3.5T Crewcab Tipper	Bramall Laidlaw, Dundee	£ 77,465
I	1	7.5T Tipper	AM Phillips, Muirymfaulds	£ 31,220

				£240,709
				=====

3. FINANCIAL IMPLICATIONS

3.1 The expenditure of £240,709 plus an estimated £12,000 for paintwork, logos and other associated works (totalling £252,709) can be met from the revenue surpluses generated by Dundee Contract Services in the current financial year or by operating lease if considered appropriate.

4. LOCAL AGENDA 21 IMPLICATIONS

- 4.1 The Committee should note that the diesel engines fitted to the new vehicles meet or exceed all relevant legislation relating to exhaust gas emissions.
- 4.2 In addition the vehicles will be subject to regular inspection and maintained to ensure compliance with standards set.

5. EQUAL OPPORTUNITIES IMPLICATIONS

- 5.1 Under the Local Government Act 1988 potential suppliers are required to complete and return a questionnaire to ensure their business complies with the Race Relations Act 1976.
- 5.2 All companies listed in the Appendix comply fully with the Act.

6. MAIN TEXT

- 6.1 Fixed price tenders were invited by press advertisements to supply new vehicles to Dundee Contract Services for the financial year 2004/2005.
- 6.2 Each valid tender was subject to evaluation to determine "Best Value" which took into account tender prices, discounts, delivery dates, warranties, maintenance requirements, driver response, reliability, operational needs, after sales service, hire costs and residual values. The contracts will be awarded to the lowest or most advantageous offer for each category of vehicle required as assessed under "Best Value" with emphasis placed on operational need, driver response, reliability, after sales service and long term cost of ownership.

7. CONSULTATION

- 7.1 The Chief Executive, Depute Chief Executive (Finance) and Depute Chief Executive (Support Services) have been consulted on the preparation of this report.

8. BACKGROUND PAPERS

- 8.1 None.

R P JACKSON
DIRECTOR OF DUNDEE CONTRACT SERVICES

Date: 26th October 2004

APPENDIX 1

Dundee Contract Services

Supply of New Vehicles 2004 / 2005

Fixed Price Tender Details and Assessment Summaries

1. Tender Requirements

<u>Item</u>	<u>No.</u>	<u>Description</u>	<u>Comment</u>
A	4	Small Van	Replace existing vehicles (BER)
* A	2	Small Van	Replace long term hires
* B	1	Midi Van	Replace long term hire
C	3	1000kg Van	Replace existing vehicles (BER)
** C	8	1000kg Van	Additional to meet operational needs
C(1)	1	Window Fixers Vans	Replace smaller vehicle (BER)
D	2	Glaziers Van	Replace existing vehicles (BER)
E	1	3.5T Pick-up	Replace existing vehicle (BER)
F	1	3.5T Tipper	Replace existing vehicle (BER)
G	1	3.5T Crewcab Pick-up	Replace existing vehicle (BER)
H	5	3.5T Crewcab Tipper	Replace existing vehicles (BER)
I	1	7.5T Tipper	Replace existing vehicle (BER)

Note: (BER) denotes beyond economical repair.

* Not to be replaced at this time

** Not to be purchased at this time

2. NEW VEHICLE TENDER ASSESSMENT (BEST VALUE)

ITEM	SUPPLIER	MAKE	MODEL	PRICE	ASSESSMENT
A	A. Clark, Perth	Fiat	Dublo	£ 26,995	Accept lowest offer
A	A.M. Phillip	Ford	Connect	£ 32,680	
A	A. Clark, Glasgow	Renault	Kango	£ 30,168	
A	VW Van Centre	VW	Caddy	£ 36,200	
A	Bramall Laidlaw	Ford	Connect	£ 30,536	
A	Macrae & Dick	Ford	Connect	£ 38,860	
A	Autovision, Perth	Vauxhall	Combo	£ 32,868	
A	Verve, Glasgow	VW	Caddy	£ 37,256	
C	A.M. Phillip	Ford	Transit SWB	£ 29,910	Accept 2 nd lowest offer
C	A. Clark, Perth	Fiat	Ducato 20	£ 27,840	No experience of vehicle, after sales concerns - reject offer
C	G. Mutch	LDV	Convoy 28T	£ 30,096	
C	A. Clark, Glasgow	Renault	Traffic SWB	£ 32,508	
C	VW Van Centre	VW	TS T28	£ 33,594	
C	Bramall Laidlaw	Ford	Transit SWB	£ 31,026	
C	Macrae & Dick	Ford	Transit SWB	£ 32,316	
C	Autovision	Vauxhall	Vivaro	£ 37,730	
C	Verve, Glasgow	VW	TS T28	£ 36,282	

ITEM	SUPPLIER	MAKE	MODEL	PRICE	ASSESSMENT
C(1)	A.M. Phillip	Ford	Transit SWB MR	£ 10,145	Accept 2 nd lowest offer
C(1)	A. Clark, Perth	Fiat	Ducato	£ 10,078	No experience of vehicle, after sales concerns - reject offer
C(1)	G. Mutch	LDV	Convoy 2.8T HR	£ 10,892	
C(1)	A. Clark, Glasgow	Renault	Traffic 27 HR	£ 12,066	
C(1)	VW Van Centre	VW	LT 28 HR	£ 13,019	
C(1)	Bramall Laidlaw	Ford	Transit MR	£ 10,542	
C(1)	Macrae & Dick	Ford	Transit SWB MR	£ 12,492	
C(1)	Autovision, Perth	Vauxhall	Vivaro HR	£ 13,080	
C(1)	Verve, Glasgow	VW	28 HR	£ 13,759	
D	A.M. Phillip	Ford	Transit	£ 21,870	Accept 2 nd lowest offer
D	A. Clark, Perth	Fiat	Ducato 20	£ 22,603	
D	G. Mutch	LDV	Convoy 2.8T	£ 21,784	Poor driver response, poor manufacturers response, brake problems - reject offer
D	A. Clark, Glasgow	Renault	Traffic SC 27	£ 24,132	
D	VW Van Centre	VW	TS T28	£ 25,395	
D	Bramall Laidlaw	Ford	Transit	£ 22,813	
D	Macrae & Dick	Ford	Transit	£ 23,760	
D	Autovision, Perth	Vauxhall	Vivaro	£ 24,360	
D	Verve, Glasgow	VW	TS T28	£ 26,788	

ITEM	SUPPLIER	MAKE	MODEL	PRICE	ASSESSMENT
E	A.M. Phillip	Ford	Transit 350	£ 14,105	
E	A.M. Phillip	Iveco	Daily 35C 12	£ 13,785	Accept 2 nd lowest offer
E	G. Mutch	LDV	Convoy ELWB	£ 11,692	Poor driver response, poor manufacturers response - reject offer
E	Bramall Laidlaw	Ford	Transit 350	£ 14,028	
E	Macrae & Dick	Ford	Transit 350	£ 14,358	
E	Nortruck	Isuzu	NKRT	£ 14,768	
Note:- J. Weir (Mitsubishi), A. Clark, Glasgow (Renault), Autovision, Perth (Vauxhall), VW Van Centre (VW) and Verve, Glasgow (VW) - offered vehicles which are not to specification and are rejected.					
F	A.M. Phillip	Ford	Transit 350	£ 14,695	
F	A.M. Phillip	Iveco	Daily 35C 12	£ 14,325	Accept 2 nd lowest offer
F	G. Mutch	LDV	Convoy LWB	£ 12,192	Poor driver response, poor manufacturers response - reject offer
F	Bramall Laidlaw	Ford	Transit 350	£ 14,373	
F	Macrae & Dick	Ford	Transit 350	£ 14,953	
F	Nortruck	Iveco	NKRT	£ 14,933	
Note:- J. Weir (Mitsubishi), A. Clark, Glasgow (Renault), Autovision, Perth (Vauxhall), VW Van Centre (VW) and Verve, Glasgow (VW) - offered vehicles which are not to specification and are rejected.					

ITEM	SUPPLIER	MAKE	MODEL	PRICE	ASSESSMENT
G	A.M. Phillip	Ford	Transit 350 DD	£ 15,440	
G	A.M. Phillip	Iveco	Daily 35C 12 D	£ 15,060	
G	Bramall Laidlaw	Ford	Transit 350 DD	£ 14,994	Accept lowest offer
G	Macrae & Dick	Ford	Transit 350 DD	£ 15,553	
Note:- J. Weir (Mitsubishi), G. Mutch (LDV), A. Clark, Glasgow (Renault), Autovision, Perth (Vauxhall), and Verve, Glasgow (VW) - offered vehicles which are not to specification and are rejected.					
H	A.M. Phillip	Ford	Transit 350 DD	£ 79,225	
H	A.M. Phillip	Iveco	Daily 35C 12 D	£ 77,800	
H	Bramall Laidlaw	Ford	Transit 350 DD	£ 77,465	Accept lowest offer
H	Macrae & Dick	Ford	Transit	£ 80,000	
Note:- J. Weir (Mitsubishi), G. Mutch (LDV), A. Clark, Glasgow (Renault), Autovision, Perth (Vauxhall), and Verve, Glasgow (VW) - offered vehicles which are not to specification and are rejected.					
I	J. Weir	Mitsubishi	Canter 75	£ 31,258	
I	A.M. Phillip	Iveco	75E 17K	£ 31,220	Compatible with existing fleet. Accept 3 rd lowest offer
I	MAN ERF	MAN	L2000 8.180	£ 30,274	Not compatible with existing fleet. After sales concerns, nearest facility Motherwell - reject offer
I	Nortruck	Isuzu	NQR 7.5T	£ 32,658	
I	Lothian DAF	DAF	LF 45	£ 30,747	Not compatible with existing fleet. After sales concerns, nearest facility Motherwell - reject offer