### ITEM No ...9.....

REPORT TO: PENSION SUB-COMMITTEE OF THE POLICY & RESOURCES COMMITTEE & PENSION BOARD – 9 DECEMBER 2019

REPORT ON: ANNUAL ASSESSMENT OF INVESTMENT ADVISORY SERVICES

REPORT BY: EXECUTIVE DIRECTOR OF CORPORATE SERVICES

REPORT NO: 416-2019

#### 1 PURPOSE OF REPORT

To provide information on the future requirement issue by the Competition and Markets Authority to set objectives for investment advisors.

#### 2 **RECOMMENDATION**

The Committee is asked to note the contents of this report.

#### 3 FINANCIAL IMPLICATIONS

None.

#### 4 BACKGROUND

With effect from 10<sup>th</sup> December 2019, Tayside Pension Fund will be required to set strategic objectives for providers of investment consultancy services, as defined in part 2 of "The Investment Consultancy and Fiduciary Management Market Investigation Order 2019", issued by the Competition and Markets Authority ("CMA").

#### 5 PURPOSE

Critical to effective governance, issuing clear objectives to investment consultants enables clear assessment of their performance in relation to value for money and the quality of service provided.

#### 6 ASSESSMENT

The CMA and Pensions Regulator have set out recommendations and guidance. These are incorporated into the template provided for assessment by KPMG (Tayside Pension Fund's incumbent investment advisors) which is attached at appendix A. The fund's officer's will undertake the review of their annual performance to 31 December 2019, and present outcome to the Sub-Committee meeting in March 2020.

#### 8 POLICY IMPLICATIONS

This Report has been screened for any policy implications in respect of Sustainability, Strategic Environmental Assessment, Anti-Poverty, Equality Impact Assessment and Risk Management.

There are no major issues.

#### 9 CONSULTATION

The Chief Executive and Head of Democratic and Legal Services have been consulted in the preparation of this report.

#### 10 BACKGROUND PAPERS

None

#### APPENDIX A

## Scoresheet

| Item                                | Description  | Last 12 months   |        |       | Since inception<br>(9 November 2018) |        |       |
|-------------------------------------|--|------------------|--------|-------|--------------------------------------|--------|-------|
|                                     |  | Score<br>(max 5) | Weight |       | Score<br>(max 5)                     | Weight |       |
| Value add                           | Helped set a strategy based on your goals/objectives |                  | 15.0%  | 45.0% |                                      | 15.0%  | 60.0% |
|                                     | Performance and risk versus strategic objective      |                  | 10.0%  |       |                                      | 15.0%  |       |
|                                     | Ideas implemented have track record of adding value  |                  | 10.0%  |       |                                      | 15.0%  |       |
|                                     | Fund manager performance                             |                  | 5.0%   |       |                                      | 10.0%  |       |
|                                     | Fund manager fees                                    |                  | 2.5%   |       |                                      | 2.5%   |       |
|                                     | Transactions well managed                            |                  | 2.5%   |       |                                      | 2.5%   |       |
| Proactivity                         | Relevant ideas proactively identified                |                  | 15.0%  | 15.0% |                                      | 15.0%  | 15.0% |
| Service<br>Levels /<br>Relationship | Deadlines met  |                  | 5.0%   | 30.0% |                                      | 2.5%   | 20.0% |
|                                     | Reporting / communication clear and understandable   |                  | 5.0%   |       |                                      | 5.0%   |       |
|                                     | Strong positive working relationship                 |                  | 15.0%  |       |                                      | 10.0%  |       |
|                                     | Fees in line with budgets                            |                  | 5.0%   |       |                                      | 2.5%   |       |
| Compliance                          | Compliance requirements met                          |                  | 10.0%  | 10.0% |                                      | 5.0%   | 5.0%  |
| WEIGHTED<br>SCORE (/5)              |  |                  |        |       |                                      |        |       |

# DB Section - Approach to Measurement

| Item                             | Description  | Example Analysis / Source Data  |
|----------------------------------|--|---|
| Value add                        | Helped set a strategy based on your goals and objectives | <ul> <li>Is an effective long-term Journey Plan in place?</li> <li>Qualitatively assess how well KPMG understand your objectives</li> </ul>         |
|                                  | Performance and risk versus strategic objective          | <ul> <li>Return achieved vs. required return (1 year / 3 year / Inception)</li> <li>Volatility of funding level vs. quoted Value at Risk</li> </ul> |
|                                  | Ideas implemented have track record of adding value      | Performance of idea vs. if no change had been made  |
|                                  | Fund manager performance                                 | Performance of managers vs. expected return and their stated objective  |
|                                  | Fund manager fees  | Assess client fees vs. industry fees  |
|                                  | Transactions well managed                                | Log of post transition reports/emails (actual cost vs. expected cost)   |
| Proactivity                      | Relevant ideas proactively identified                    | <ul> <li>Date of raising</li> <li>Implemented (note of why not)</li> <li>Feedback from DB Governance Chair / Council</li> </ul>                     |
| Service Levels /<br>Relationship | Deadlines met  | <ul> <li>Papers issued in advance of the meeting date</li> <li>Timely response to queries raised</li> </ul>   |
|                                  | Reporting / communication clear and understandable       | Feedback from the Council (written material / performance at meetings)  |
|                                  | Strong positive working relationship                     | <ul> <li>Feedback from the Chair / Council</li> <li>Feedback from Pensions Manager</li> <li>Feedback from other advisors</li> </ul>                 |
|                                  | Fees in line with budgets                                | Confirmation of agreed budget(s)     Fees charged vs. budgets agreed  |
| Compliance                       | Compliance requirements met                              | Log of SIP / S36 Advice / Conflict Management / Statutory Deadlines   |