REPORT TO: HOUSING COMMITTEE - 11TH JUNE 2012

REPORT ON: CONSTRUCTION PROCUREMENT PERFORMANCE (HRA CAPITAL

PROGRAMMES)

REPORT BY: CITY ARCHITECT / DIRECTOR OF HOUSING

REPORT NO: 217-2012

1. PURPOSE OF REPORT

1.1. The Construction Procurement Policy (Report 356-2009) approved by the Policy and Resources Committee in July 2009 requires that an annual report is made on procurement performance for the delivery of the HRA capital programme. This report and appendices provide analysis of performance for year 2011/12.

2. **RECOMMENDATIONS**

It is recommended that the Committee note performance on delivery under the procurement policy for year 2011/12.

3. FINANCIAL IMPLICATIONS

3.1. There are no financial implications beyond those already reported in the approved Five Year Capital Budget 2011/2012 - 2015/16.

4. PERFORMANCE REPORT

- 4.1. Reference is made to Article XVI of the Policy and Resources Committee held on 1 July 2009 when the Committee (i) endorsed the use of the principles of partnership working, where appropriate, and as established in the Council's published Partnering Guidelines for Construction Contracts (ii) agreed the principles established for the awarding of contracts for individual projects, major work programmes, responsive, cyclical and planned maintenance including minor works and (iii) agreed the procedures for monitoring and reporting on performance.
- 4.2. The works included in this report are associated with the delivery of the Scottish Housing Quality Standard and include works such as heating, kitchen and bathroom replacement and roof and roughcast renewals. The Council has undertaken a review of the Heating Kitchen and Bathroom Partnering Framework in 2011/12. This involved a two stage re-tendering process following advertisement in the Official Journal of the European Union and completion of cost and quality assessments by the Council. This procurement mechanism ensures that the best cost and quality outcomes and hence value for money is delivered. The outcomes were reported to and approved by Housing Committee on the 9th January 2012, the successful tenderers were Environment Department Construction Services and McGill Electrical Ltd Dundee. A similar exercise is underway in 2012/13 to review the partnering framework for installation of controlled entry systems. The Council continues to test the market for other types of repair work, such as roofing and disabled adaptations, via competitive tender so that the market is continually tested and the Council can ensure that it is delivering best value in programme delivery. In order to obtain best value the Council seeks to ensure that the appropriate balance of cost and quality is achieved in line with agreed service delivery standards.

4.3. Within the Partnership Cost and Quality Internal clusters comprising the major partners, Housing and Architectural Services meet regularly to review cost and quality measures. Quality measures are measured through Key performance indicators at project level and these are discussed and reviewed at the fortnightly Project clusters. At a more strategic level Quality measures are discussed at the Partnering framework Project board and its associated Clusters, in particular the Procurement, Monitoring and Evaluation, Client, and Quality Clusters.

The table below shows performance on key strategic indicators.

| | 2010/11 | | 2011/12 | | |
|----------------------------|---------|--------|---------|--------|--|
| Customer Satisfaction | 95% | | 98% | | |
| Customer focus groups | 2 | | 0 | | |
| Satisfaction with | 94% | | 97% | | |
| attending to defects | | | | | |
| Number of installations by | Target | Actual | Target | Actual | |
| target | - | | _ | | |
| Kitchens | 1,525 | 1.517 | 1,525 | 1,596 | |
| Bathrooms | 1,525 | 1,533 | 1,525 | 1,384 | |
| Heating systems | 855 | 966 | 855 | 1,029 | |

The reduction in bathroom completions in 2011/12 is a result of dwellings not requiring new sanitary ware to comply with the standard.

Operational Performance

4.4. During 2011/12 quality measures demonstrate that at project level all Partners either met or exceeded project performance specification on all programmes. Customer Satisfaction ratings were 98% for 2011/12 on the heating/kitchen and bathroom programme. Feedback from surveys is used to continually drive improvements in customer service such as improving monitoring of defects on site; compiling a separate customer survey to gauge performance on attending to defects and involving contractors in discussions on communication with tenants while work is being carried out. As a result of the new Partnering framework tenants will be visited much earlier in the project development process to allow for their maximum input and maximise notice of the impending work. This will enable potential issues to be identified earlier in the process which might involve input from occupational therapists where there are mobility or disability issues.

Contractor involvement in customer satisfaction surveys has greatly increased response rates and thus gives a better indication of tenants' views.

Improved methods of working by contractors have condensed the disruptive elements of work carried out into shorter timescales e.g. gas central heating boiler replacement in one day, minimising disruption to tenants.

The Council has appointed Worcester Bosch and Vaillant as the preferred suppliers for gas central heating boilers which has driven improvements in cost and quality. This has lead to a significant drop in the level of defects relating to boilers as well as reducing the resource requirement from reactive maintenance and driving up tenant satisfaction. The preferred supplier arrangement will be re-tendered in 2012/13. In a similar way the Council has appointed preferred kitchen suppliers, JTC and Moores.

- 4.5. In the period from April 2011 to March 2012 the value of work within the HRA capital programme allocated was over £15.000m. All individual contract costs are reported to the Housing Committee for approval prior to the work being committed and these are listed on Appendix B of this report.
 - 9 (23%) contracts were let to Environment Department Construction Services within the Partnership.
 - 13 (32%) contracts were let to McGill Electrical Ltd. within the Partnership.
 - 4 (10%) contracts were let under competitive tender.
 - 15 (35%) contracts were negotiated with contractors based on previous projects.
- 4.6. Trends in contract costs for kitchen and bathroom replacements completed within the partnership agreement, the major element of the programme, are contained in the graph attached within Appendix A. This shows the trend in costs up to 2012 with costs averaging £3,900 per unit. Partnering ensures that all parties strive to produce best value through competitive costs whilst delivering the required service standards thereby providing successful project delivery for tenants. Partnering provides better cost predictability with projects delivered on or below budget.

4.7. Attainment of Partnership objectives

On the basis of performance over 2011/12 the contractors within the Partnership have demonstrated their ability to deliver the required levels of service within cost parameters. This is greatly assisted by the Partnering framework which gives Contractors certainty of future volumes of work and also continuity of work, this enables them to retain an experienced workforce which understands the working practices and high expectations of customer care required by the Council and our tenants.

4.8. The Housing Department seeks to achieve value for money in all of its activities and understands the importance of obtaining value for money within delivery of the HRA Capital Programme to achieve the Scottish Housing Quality Standard by 2015. The Department is working in the ways outlined within this report to ensure that the programme is delivered in the most cost effective way. Housing continues to work closely with colleagues in Architectural Services and Corporate Procurement to understand developments in the complex area of procurement.

5. **POLICY IMPLICATIONS**

This report has been screened for any policy implications in respect of Sustainability, Strategic Environmental Assessment, Anti-Poverty, Equality Impact Assessment and Risk Management. There are no major issues.

6. **CONSULTATIONS**

6.1. The Chief Executive, Director of Corporate Services and Head of Democratic and Legal Services and all other Chief Officers have been consulted on the preparation of this report. No concerns were expressed.

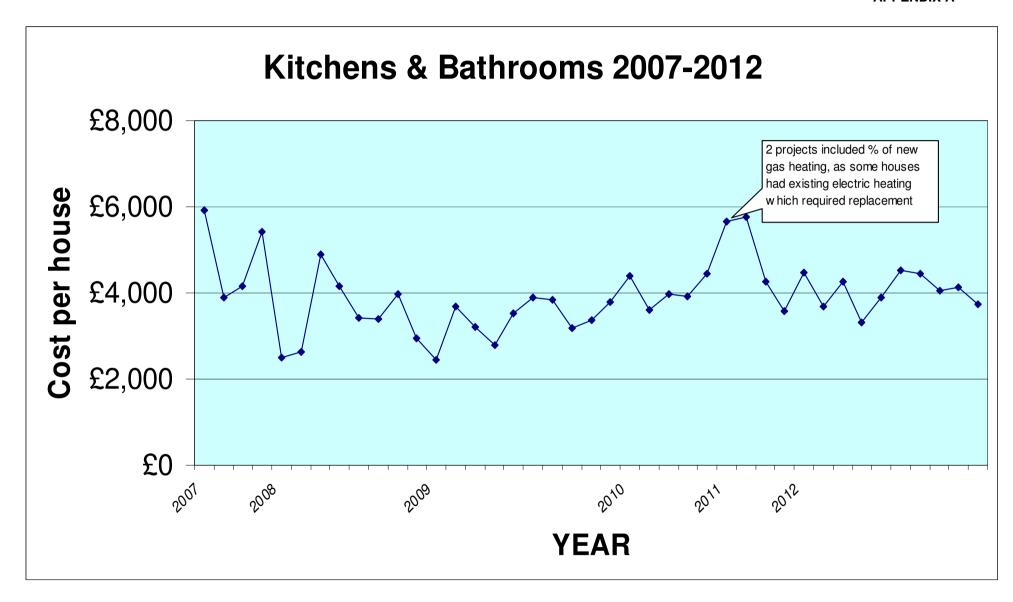
| 7. | BACKGROUND PAPERS |
|----|--------------------------|
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7.1. None.

Rob Pedersen CITY ARCHITECT

Elaine Zwirlein DIRECTOR OF HOUSING

MAY 2012



APPENDIX B

| Description | Tender | Allowances | Total | Contractor | Procurement | Committee Date |
|--|-----------------------------|-------------|--------------------------------|---------------------------------|--------------------------------------|----------------------|
| Boiler and Heating Replacement | £110,000.00 | £14,873.00 | £124,873.00 | Dundee Contract Services | Partnering Project | 01 August 2011 |
| Controlled Entries 2011-2012 - Phase 1 | £ 164,395.00 £415,719.01 | £48,102.00 | £ 164,395.00 £463,821.01 | McGill Electrical Ltd., Dundee | Negotiated Contract Partnering | 13 June 2011 |
| Controlled Entries Phase 2A | £149,871.00 | £16,231.00 | £166,102.00 | McGill | Project Partnering | 22 August 2012 |
| Heating Installation | 2149,071.00 | 210,231.00 | 2100,102.00 | Dundee Contract Services | Project | 12 March 2012 |
| Heating Installation | £54,000.00 | £11,112.00 | £65,112.00 | McGill Electrical Ltd., Dundee | Partnering Project | 12 March 2012 |
| Heating Installation | £54,000.00 | £8,689.00 | £62,689.00 | McGill Electrical Ltd., Dundee | Partnering Project | 12 March 2012 |
| Heating Installation, Electrical Upgrade, Kitchens and Bathrooms | £ 715,000.00 | | £ 715,000.00 | McGill Electrical Ltd., Dundee | Partnering Project | 12 September 2011 |
| Heating, Kitchens & Bathroom | £1,523,443.00 | £263,845.00 | £1,787,288.00 | McGill Electrical Ltd., Dundee | Partnering Project | 12 March 2012 |
| Heating, Kitchens & Bathroom | £117,140.00 | £7,096.00 | £124,236.00 | Dundee Contract Services | Partnering Project | 12 March 2012 |
| Heating, Kitchens & Bathroom | £282,622.00 | £2,666.00 | £285,288.00 | Dundee Contract Services | Partnering Project | 12 March 2012 |
| Heating, Kitchens & Bathroom | £131,559.00 | £18,420.00 | £149,979.00 | McGill Electrical Ltd., Dundee | Partnering Project | 12 March 2012 |
| Heating, Kitchens & Bathroom | £40,000.00 | £6,152.00 | £46,152.00 | McGill Electrical Ltd., Dundee | Partnering Project | 12 March 2012 |
| Heating, Kitchens & Bathrooms | £719,000.00 | £102,385.00 | £821,385.00 | Dundee Contract Services | Negotiated Project | 14 November 2011 |
| Heating, Kitchens and Bathrooms | £126,000.00 | £28,719.00 | £154,719.00 | Dundee Contract Services | Partnering | 25 April 2011 |
| Heating, Kitchens and Bathrooms | £158,000.00 | £23,175.00 | £181,175.00 | Dundee Contract Services | Project Partnering Project | 13 June 2011 |
| Heating, Kitchens and Bathrooms | £585,336.00 | £71,693.00 | £657,029.00 | McGill Electrical Ltd., Dundee | Partnering Project | 01 August 2011 |
| Heating, Kitchens and Bathrooms | £787,000.00 | £103,345.00 | £890,345.00 | Dundee Contract Services | Partnering Project | 12 September 2011 |
| Heating, Kitchens and Bathrooms | £246,000.00 | £36,157.00 | £282,157.00 | Dundee Contract Services | Partnering Project | 12 September 2011 |
| Heating, Kitchens and Bathrooms | £1,464,000.00 | £167,248.00 | £1,631,248.00 | Dundee Contract Services | Partnering Project | 12 September 2011 |
| Heating, Kitchens and Bathrooms | £493,864.82 | £102,213.00 | £596,077.82 | McGill Electrical Ltd., Dundee | Tender | 31 October 2011 |

| Installation of Controlled Entries 2011/12 - Phase 1 | £468,005.35 | £33,150.00 | £501,155.35 | McGill Electrical Ltd., Dundee | Negotiated Contract | 25 April 2011 |
|--|---------------|-------------|---------------|--|-----------------------------------|------------------------------|
| Installation of Controlled Entries 2011/12 - Phase 2B | £372,339.39 | £27,169.00 | £399,508.39 | McGill Electrical Ltd., Dundee | Partnering Project | 31 October 2011 |
| Kitchens & Bathroom | £210,070.00 | £27,316.00 | £237,386.00 | McGill Electrical Ltd., Dundee | Partnering Project | 12 March 2012 |
| Kitchens & Bathroom | £328,042.00 | £45,228.00 | £373,270.00 | McGill Electrical Ltd., Dundee | Partnering Project | 12 March 2012 |
| Kitchens and Bathrooms | £72,511.00 | £12,276.00 | £84,787.00 | Sidey Ltd, Perth | Negotiated Project | 13 June 2011 |
| Kitchens and Bathrooms | £191,101.00 | £33,248.00 | £224,349.00 | Sidey Ltd, Perth | Negotiated Project | 13 June 2011 |
| Kitchens and Bathrooms | £97,138.00 | £19,525.00 | £116,663.00 | Sidey Ltd, Perth | Negotiated Project | 13 June 2011 |
| Kitchens and Bathrooms | £24,046.00 | £4,563.00 | £28,609.00 | Sidey Ltd, Perth | Negotiated Project | 13 June 2011 |
| Kitchens and Bathrooms | £364,000.00 | £61,977.00 | £425,977.00 | MASCO Onestep Installation Services, West Yorkshire | Negotiated Project | 13 June 2011 |
| Kitchens and Bathrooms | £1,243,800.00 | £408,964.00 | £1,652,764.00 | McGill Electrical Ltd., Dundee | Negotiated | |
| Kitchens and Bathrooms | £999,653.00 | £167,904.00 | £1,167,557.00 | McGill Electrical Ltd., Dundee | Project: Partnering Project | 09 May 2011 25 April 2011 |
| Kitchens and Bathrooms | £66,177.00 | £9,946.00 | £76,123.00 | McGill Electrical Ltd., Dundee | Partnering Project | 09 January 2012 |
| Roof Renewal | £127,436.00 | £12,804.00 | £140,240.57 | DCS | Tender | 22 August 2012 |
| Roof Renewal - Phase 1 | £233,406.53 | | £233,406.53 | Dundee Contract Services | Negotiated Project | 12 March 2012 |
| Roof Renewal - Phase 2 | £154,265.70 | £11,838.00 | £166,103.70 | Dundee Contract Services | Negotiated Project | 13 June 2011 |
| Roof Renewal - Phase 2 | £148,250.22 | £11,815.00 | £160,065.22 | Dundee Contract Services | Negotiated Project | 13 June 2011 |
| Roof Renewal - Phase 2 | £145,695.41 | | £157,385.41 | Dundee Contract Services | Negotiated Project | 13 June 2011 |
| Roof Renewal - Phase 2 | £102,631.00 | £9,572.00 | £112,203.00 | Dundee Contract Services | Negotiated Project | 13 June 2011 |
| Roof Renewal - Phase 2 | £109,099.23 | £9,854.00 | £118,953.23 | Dundee Contract Services | Negotiated Project | 12 March 2012 |
| Roof Replacement - Phase 1 | £38,878.31 | £29,949.00 | £68,827.31 | Raynor Roofing Ltd., Dundee | Tender | 13 June 2011 |
| Upgrade Kitchens & Bathrooms for Wheelchair Adapted Properties | £14,254.51 | £3,712.00 | £17,966.51 | Moores Furniture Group Ltd, Wetherby | Tender | 12 September 2011 |

Total £13,847,749.48 £15,832,371.05