

**REPORT TO:** DSO Committee - 12<sup>th</sup> November 2001  
**REPORT ON:** Supply of New Vehicles 2001/2002 - DCS/01/09  
**REPORT BY:** Director of Dundee Contract Services  
**REPORT NO.:** 605 - 2001

**1. PURPOSE OF REPORT**

To inform the Committee of fixed prices submitted by vehicle suppliers for new commercial vehicles required by Dundee Contract Services for the financial year 2001/2002.

**2. RECOMMENDATION**

It is recommended that apart from Item A (Small Van), the lowest valid tender price is accepted for each category of vehicle required. The successful tenderers are:

Item A) Small Van	- Arnold Clark (Fiat)	£ 7318
Item C) 2.8T Panel Van	- G Mutch Mechanical Services (LDV)	£101340
Item D) 3.5T Pick-up	- G Mutch Mechanical Services (LDV)	£ 25100

**3. FINANCIAL IMPLICATIONS**

The expenditure of £133,758.00 can be met from the revenue surplus generated by Dundee Contract Services in the current financial year or by operating lease if considered appropriate.

**4. LOCAL AGENDA 21 IMPLICATIONS**

The Committee is asked to note that the diesel engines fitted to the vehicles meet all relevant legislation relating to exhaust gas emissions. In addition the vehicles will be subject to regular emission testing and maintained to ensure compliance with standards set.

**5. EQUAL OPPORTUNITIES**

Under Local Government Act 1988 potential suppliers were required to complete and return a questionnaire to ensure their business complies fully with the Race Relations Act 1976. All companies listed comply fully with this Act.

**6. MAIN TEXT**

Fixed price tenders were invited by way of newspaper advertisement to supply new commercial vehicles to Dundee Contract Services for the financial year 2001/2002. Each valid tender was subject to evaluation to determine "Best Value" which took into account tender prices, discounts, delivery dates, warranties, maintenance, reliability, operational

needs and after sales service. The contracts will be awarded to the lowest price tender for each category of vehicle required apart from Item A which will be awarded to the next lowest price tender.

**7. CONSULTATIONS**

The Chief Executive and Director of Finance have been consulted in the preparation of this report.

**8. BACKGROUND PAPERS**

None.

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**R.P. JACKSON**  
**DIRECTOR OF DUNDEE CONTRACT SERVICES**

**DATE:**

**DUNDEE CONTRACT SERVICES**

**SUPPLY OF NEW VEHICLES 2001 / 2002**

**FIXED PRICE TENDER DETAILS**

**REQUIREMENTS**

<b><u>Item</u></b>	<b><u>Description</u></b>	<b><u>No. Required</u></b>
A	Small Van	1
* B	Midi Van	None
C	2.8TGVW Van MWB	12
D	3.5TGVW Pick-up LWB	<u>2</u>
		<u>15</u>

**TENDERS ISSUED AND RETURNED**

<b><u>No.</u></b>	<b><u>Supplier</u></b>	<b><u>Make</u></b>	<b><u>Tenders Returned</u></b>
1	Arnold Clark	Fiat	A, B, C, D
2	Arnold Clark	Vauxhall	No
3	Arnold Clark	Renault	No
4	AM Phillip	Ford/Iveco	C, D
5	G. Mutch	LDV	B, C, D
6	Glenvarigill	Volkswagen	A, B, C, D
7	Norman Fairweather	Mitsubishi	C
8	Mackie Motors	Renault	No
9	Inveralmond Motors	Renault	No
10	Laidlaw, Dundee	Ford	No
11	Frews Cars	Ford	No
12	Glenford	Ford	No
13	Eastern Trucks	-----	No
14	Glenvarigill	Peugeot	No
15	Belmont Citroen	Citroen	A, B, C, D
16	UVG Ltd	-----	No
17	Citroen UK Ltd	Citroen	No
18	Arnold Clark	Nissan	No
19	Ford Business Centre	Ford	No
20	MacLeods of Perth	Vauxhall	A, B, C, D

\* Ongoing assessment of operational needs identified this category of vehicle as not being required at this time.

## **TENDER PRICE DETAILS**

<b><u>SUPPLIER</u></b>	<b><u>MAKE</u></b>	<b><u>A</u></b>	<b><u>B</u></b>	<b><u>C</u></b>	<b><u>D</u></b>
Arnold Clark	Fiat	7318	9385	128355	26928
Arnold Clark	Fiat Lower Spec. Option	---	---	112455	---
Arnold Clark	Fiat SWB Option	---	---	121227	---
A.M. Phillip	Ford	---	---	139200	29080
A.M. Phillip	Ford SWB Option	---	---	121800	---
A.M. Phillip	Ford Higher Spec. Option	---	---	160080	---
A.M. Phillip	Iveco	---	---	132360	27870
A.M. Phillip	Iveco Higher Spec. Option	---	---	135240	---
G. Mutch	LDV	---	9077	101340	25100
G. Mutch	LDV Higher Spec. Option	---	---	111420	---
Glenvarigill	Volkswagen	8821	12146	156658	31498
Norman Fairweather	Mitsubishi	---	12198	---	---
Belmont Citroen	Citroen	8030	9335	106380	---
Belmont Citroen	Citroen SWB Option	---	---	119520	---
MacLeods of Perth	Vauxhall	7194	11244	142541	27410

## **RECOMMENDED SUPPLIERS**

<b><u>Item</u></b>	<b><u>Supplier</u></b>	<b><u>Validation</u></b>
A	Arnold Clark	See notes below.
B	N/A	Vehicle category not required
C	G. Mutch	Lowest Valid Tender
D	G. Mutch	Lowest Valid Tender

### *Notes:-*

It is recommended that the offer from Arnold Clark (Fiat) be accepted. This is due to the result of driver and operational assessments of the relative merits of the Vauxhall and Fiat models quoted. The Fiat provides:-

1. Easier access to and from the cab - less risk of head injury.
2. Roomier cab with more comfortable driving position, better all round visibility with less cramped footwell area which allows better driver control, offering less risk of traffic accidents.
3. More cab storage areas and larger load space area offers less risk of clutter and greater operational flexibility.

It is considered that the potential long term benefits of the Fiat will outweigh any initial financial benefits offered by the Vauxhall.

