

REPORT TO: DSO Committee – Monday 8th September 2003

REPORT ON: Supply of New Vehicles 2003/2004

REPORT BY: Director of Dundee Contract Services

REPORT NO.: 524 - 2003

1. PURPOSE OF REPORT

1.1 To inform the Committee of fixed prices submitted by vehicle suppliers for new commercial vehicles required by Dundee Contract Services for the financial year 2003/2004.

2. RECOMMENDATIONS

2.1 It is recommended that the lowest or most advantageous offer as assessed under 'Best Value' criteria is accepted for each category of vehicle required.

2.2 The successful tenderers are listed below. See Appendix for price comparisons and tender assessment summaries.

<u>Item</u>	<u>No</u>	<u>Description</u>	<u>Supplier</u>	<u>Cost</u>
A :	1	Small Van	A Clark (Renault), Dundee	£ 6,820.00
B :	2	Midi Van	A M Phillips, Muiryfaulds	£18,900.00
C :	1	2.8T Van	A M Phillips, Muiryfaulds	£11,065.00
D :	2	3.5T Van	A M Phillips, Muiryfaulds	£27,390.00
E :	1	3.5T Pick-up	A M Phillips, Muiryfaulds	£13,650.00
F :	1	3.5T Tipper	A M Phillips, Muiryfaulds	£13,945.00
G :	3	3.5T Crew Cab	A M Phillips, Muiryfaulds	£46,350.00
H :	2	5/6T Tipper	A M Phillips, Muiryfaulds	£35,700.00
I :	1	7.5T Tipper	A M Phillips, Muiryfaulds	£31,600.00

3. FINANCIAL IMPLICATIONS

3.1 The expenditure of £205,420.00 plus an estimated £12,500.00 for painterwork, lettering and on-board storage requirements totalling £217,920.00 can be met from the revenue surplus generated by Dundee Contract Services in the current financial year or by operating lease if considered appropriate.

4. LOCAL AGENDA 21 IMPLICATIONS

- 4.1 The Committee is asked to note that the diesel engines fitted to vehicles meet all relevant legislation relating to exhaust gas emissions.
- 4.2 In addition, the vehicles will be subject to regular emission testing and maintained to ensure compliance with standards set.

5. EQUAL OPPORTUNITIES IMPLICATIONS

- 5.1 Under Local Government Act 1988 potential suppliers were required to complete and return a questionnaire to ensure their business complies fully with the Race Relations Act 1976.
- 5.2 All companies listed comply fully with the Act.

6. MAIN TEXT

- 6.1 Fixed price tenders were invited by press advertisement to supply new vehicles to Dundee Contract Services for the financial year 2003/2004.
- 6.2 Each valid tender was subject to evaluation to determine "Best Value" which took into account tender prices, discounts, delivery dates, warranties, maintenance, driver response, reliability, operational needs, after sales service, hire costs and residual values. The contracts will be awarded to the lowest or most advantageous offer for each category of vehicle required as assessed under 'Best Value' with emphasis placed on driver response, reliability, after sales service and long term cost of ownership.

7. CONSULTATION

- 7.1 The Chief Executive, Depute Chief Executive (Finance) and Depute Chief Executive (Support Services) have been consulted on this report.

8. BACKGROUND PAPERS

- 8.1 Unless stated otherwise no background papers defined by Section 50D of the Local Government (Scotland) Act 1973 (other than any containing confidential or exempt information) were relied on to any material extent in preparing this report.

R P JACKSON
DIRECTOR OF DUNDEE CONTRACT SERVICES

DATE: 20th August 2003

APPENDIX 1

Supply of New Vehicles 2003/2004

Fixed Price Tender Details and Assessment Summaries

1. Tender Requirements

<u>Item</u>	<u>Description</u>	<u>Numbers</u>	<u>Comments</u>
A	Small Van	1	Replace long-term hire
B	Midi Van	2	Replace long-term hires
C	2.8T Van	1	Replace long-term hire
D	3.5T Van	2	Replace Luton box vans
E	3.5T Pick-up	1	Replace similar vehicle
F	3.5T Tipper	1	Replace similar vehicle
G	3.5T Crew Cab Pick-up	3	Replace cancelled order due to late delivery
H	5/6T Tipper	2	Replace similar vehicle and insurance write-off
I	7.5T Tipper (Hook-up System)	1	Replace insurance write-off and 17TGWW tipper

2. New Vehicle Tender Assessment (Best Value)

Item	Supplier	Make	Model	Tender Price	Assessment
A	A Clark	Renault	Kangoo	6820	Acceptance of lowest offer
A	Belmont	Citroen	Berlingo	7315	
A	A M Phillip	Ford	T200S	8000	
A	A Clark	Vauxhall	Combi	9532	
B	Belmont	Citroen	Dispatch	17610	15 weeks plus delivery
B	A M Phillip	Ford	T220L	18900	Acceptance of second lowest offer
B	A Clark	Renault	Traffic	20512	
C	Belmont	Citroen	Relay mwb	10180	20 weeks plus delivery
C	G Mutch	LDV	2.8T	11050	Poor after sales service etc.
C	A M Phillip	Ford	280mwb	11065	Acceptance of third lowest offer
C	A M Phillip	Iveco	3000mwb	11075	
C	A Clark	Renault	M5M33	12415	
D	G Mutch	LDV	3.5HT	25900	Poor after sales service etc.
D	A M Phillip	Iveco	H2	27390	Acceptance of second lowest offer
D	A M Phillip	Ford	350MT	28150	
D	A M Phillip	Ford	350HT	28650	
E	G Mutch	LDV	3.5T elwb	11980	
E	A M Phillip	Iveco	35C12	13650	Acceptance of second lowest offer
E	Nortruck	Isuzu	NKR.T	13915	
E	A M Phillip	Ford	350M	14450	

Item	Supplier	Make	Model	Tender Price	Assessment
F	G Mutch	LDV	3.5T lwb	12980	Poor after sales service etc.
F	Phillip	Iveco	35C12	13945	Acceptance of second lowest offer
F	Nortruck	Isuzu	NNK.T	14090	
F	Phillip	Ford	350m hyd	14700	
F	A M Phillips	Ford	350M	15400	
G	G Mutch	LDV	3.5 elwb	40862	Poor after sales service etc.
G	A M Phillip	Iveco	35C12DD	44550	No experience of vehicles capabilities
G	A M Phillip	Ford	350EFMS	46350	Acceptance of third lowest offer
G	A M Phillip	Ford	350EFM	48750	
H	A M Phillip	Iveco	50C13c/c	35700	Acceptance of lowest offer
H	Nortruck	Isuzu	NPR 5T	37740	
H	G Mutch	Renault	5T110.50	42070	
I	Nortruck	Isuzu	NQR7.5T	31140	No local dealer
I	A M Phillip	Iveco	75E17K	31600	Acceptance of second lowest offer
I	G Mutch	Renault	150-08RT	33837	
I	MAN	MAN	L2000	35286	
I	Lothian	DAF	FALF45	37967	