

Report to: ENVIRONMENTAL AND CONSUMER PROTECTION COMMITTEE
21st MAY 2001

Report on: SALE OF GLASS

Report by: DIRECTOR OF ENVIRONMENTAL AND CONSUMER PROTECTION

Report No. 284-2001

1.0 Purpose of Report

1.1 To advise upon the glass market and the contract options available to Dundee City Council for the sale of glass.

2.0 Recommendations

2.1 Acceptance of the offer from Mac-Glass for a contract period of 1 year with an option of a second year.

3.0 Financial Implications

3.1 The income provided from this offer is included in the 2001/2 Environmental and Consumer Protection Revenue Budget.

4.0 Local Agenda 21 Implications

4.1 Resources are used efficiently and waste minimised.

5.0 Equal Opportunities Implications

5.1 There are no equal opportunities implications.

6.0 Report

6.1 British Glass Recycling Company are currently the only customer for Dundee City Council's glass.

6.2 Changes to the market recently have opened the market up and competition from T. Berryman & Sons Ltd. and Mac-Glass have enabled this department to compare quotes and terms between the three companies.

6.3 Annually Dundee recycles around:

1200 tonnes of clear (white) glass
300 tonnes of brown (amber) glass
450 tonnes of green glass.

6.4 The prices and terms offered are shown below:

<u>Colour</u>	<u>T. Berryman & Sons Ltd.</u>	<u>BGRC</u>	<u>Mac-Glass</u>
Clear	£26.00/tonne	£26.00/tonne	£18.50/tonne
Brown	£23.00/tonne	£23.00/tonne	£16.50/tonne
Green	£10.00/tonne	£21.00/tonne	£11.00/tonne

Based on these tonnages, the income and expenditure arising from each offer is as follows:

Income	£42,600	£47,550	£32,100
Less Transport	£53,753 (Motherwell)	£27,736 (Alloa)	Nil
Net Income	(£11,153)	£19,814	£32,100
<u>Terms</u>	Delivered to Motherwell	Delivered to Alloa	Collected from Dundee
<u>Contract Period</u>	5 Years	5 Years	1 Year (1 Year Option)
<u>Price Review</u>	Annual	6 Monthly	Annual

6.5 The glass market is currently in a state of flux and considering the net contribution of each proposal, Mac-Glass would seem to offer the best option financially. This proposal would also free more vehicle time for ECPD to undertake other productive work.

7.0 **Consultation**

7.1 Chief Executive
 Director of Finance
 Director of Support Services

Signed ----- Date-----
 Director of Environmental & Consumer Protection